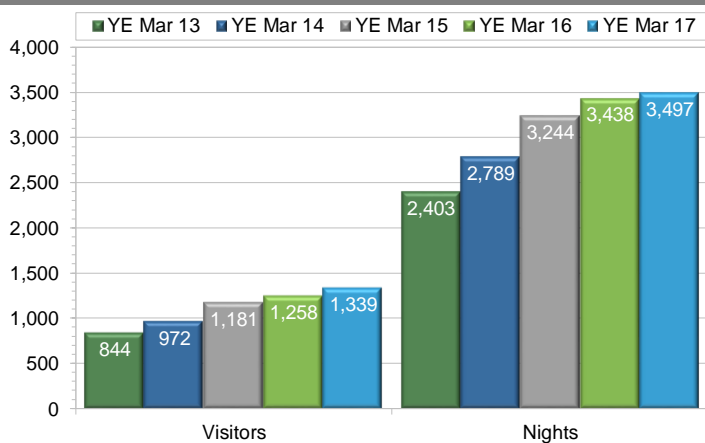


Travel to Geelong and The Bellarine

For the period April 2016 to March 2017

Domestic Overnight Travel (1)

Visitors and nights

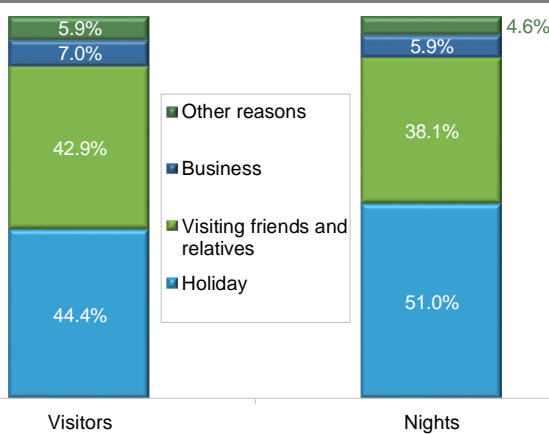


Geelong and The Bellarine received over 1.3 million domestic overnight visitors - up by 6.4% on YE Mar 16. Visitors spent almost 3.5 million nights in the region - up by 1.7% on YE Mar 16.

Market share

The region received 9.2% of visitors and 8.5% of nights in regional Victoria. Compared to YE Mar 16, the share of visitors was up by 0.1% pt and the share of nights was down by 0.1% pt.

Purpose of visit to Geelong and The Bellarine



'Holiday' (44.4%) was the largest purpose for **visitors** to the region, followed by 'visiting friends and relatives' (42.9%) and 'business' (7.0%).

'Holiday' (51.0%) was the largest purpose in terms of **nights** in the region, followed by 'visiting friends and relatives' (38.1%) and 'business' (5.9%).

Accommodation

'Friends or relatives property' (46.5%) was the most popular accommodation type used for nights in the region. 'Caravan park or commercial camping ground' (15.5%) was the 2nd most popular, followed by 'own property' (11.3%) and 'rented house, apartment, flat or unit' (8.4%).

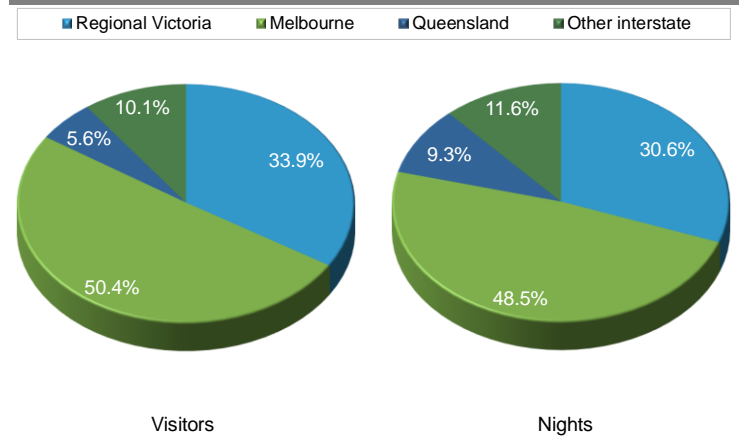
All transport

'Private vehicle or company car' (83.6%) was the most popular transport used by visitors to the region, followed by 'aircraft' (7.0%) and 'railway' (6.3%).

Geelong and The Bellarine includes: Greater Geelong, The Bellarine, Queenscliffe, Bannockburn, and Golden Plains - South.

(1) Source: National Visitor Survey, YE Mar 17, Tourism Research Australia (TRA)

Origin



The region received 84.3% of visitors and 79.0% of nights from **intrastate**. Compared to YE Mar 16, intrastate visitors were up by 1.1% and nights were up by 0.4%.

Interstate contributed 15.7% of visitors and 21.0% of nights in the region. Compared to YE Mar 16, interstate visitors were up by 48.9% and nights were up by 7.2%.

Length of stay

Visitors stayed on average 2.6 nights in the region.

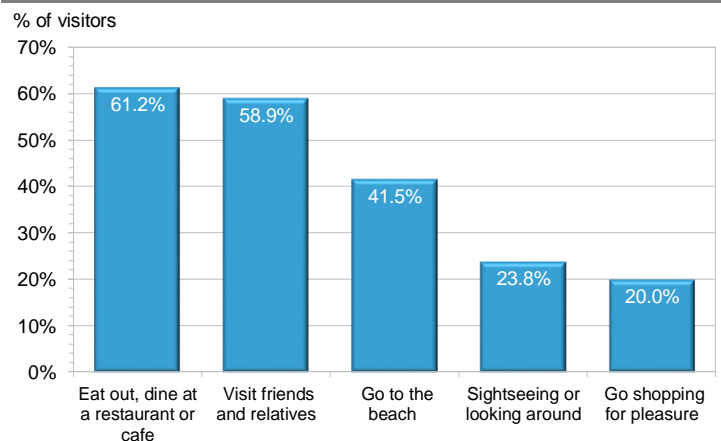
Age

'65 years and over' (20.0%) was the biggest age group of visitors to the region, followed by '55 to 64 years' (17.7%).

Travel party

'Adult couple' (28.9%) was the most common travel party amongst visitors to the region, followed by 'alone' (28.3%) and 'friends or relatives' (22.6%).

Activities



'Eat out, dine at a restaurant or cafe' (61.2%) was the most popular activity undertaken by visitors to the region, followed by 'visit friends and relatives' (58.9%) and 'go to the beach' (41.5%).

Expenditure (incl airfares and transport costs) (2)

Domestic overnight visitors spent \$512 million in the region. On average, visitors spent \$146 per night in the region.

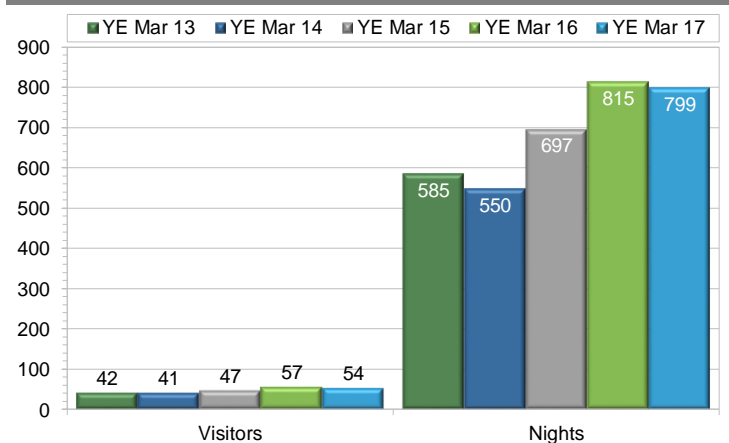
(2) Source: TRA's expenditure allocation method applied to NVS data for YE Mar 17.

Travel to Geelong and The Bellarine

For the period April 2016 to March 2017

International Overnight Travel (3)

Visitors and nights



Geelong and The Bellarine received 53,500 international overnight visitors - down by 5.5% on YE Mar 16. Visitors spent 799,300 nights in the region - down by 1.9% on YE Mar 16.

Market share

The region received 10.3% of visitors and 10.0% of nights in regional Victoria. Compared to YE Mar 16, the share of visitors was down by 1.7% pts and the share of nights was down by 2.3% pts.

Purpose of visit to Geelong and The Bellarine

'Holiday' (45.0%) was the largest purpose for visitors to the region, followed by 'visiting friends and relatives' (40.4%) and 'employment' (6.0%).

Origin

Rank	Market	Share	Rank	Market	Share
1	United Kingdom	17.8%	13	Indonesia	1.6%
2	Mainland China	14.9%	14	Japan	1.5%
3	New Zealand	12.6%	15	Thailand	1.5%
4	USA	9.9%	16	Taiwan	1.4%
5	Germany	4.4%	17	Singapore	1.4%
6	Malaysia	4.0%	18	South Korea	1.1%
7	India	3.9%	19	Italy	0.9%
8	Canada	2.8%	20	Hong Kong	0.8%
9	Netherlands	2.7%			
10	France	2.0%		Other Asia	3.2%
11	Scandinavia	1.9%		Other Europe	3.2%
12	Switzerland	1.6%		Other Countries	4.8%

The United Kingdom (17.8%) was the largest source market of visitors to the region, followed by Mainland China (14.9%) and New Zealand (12.6%).

Accommodation

'Friends or relatives property' (50.1%) was the most popular accommodation type used for nights in the region, followed by 'rented house, apartment, flat or unit' (30.5%).

Age

'45 to 54 years' (21.8%) was the biggest age group of visitors to the region, followed by '25 to 34 years' (19.8%) and '15 to 24 years' (16.7%).

Expenditure (incl pre-paid package expenditure) (4)

International overnight visitors spent \$66 million in the region. On average, they spent \$83 per night in the region.

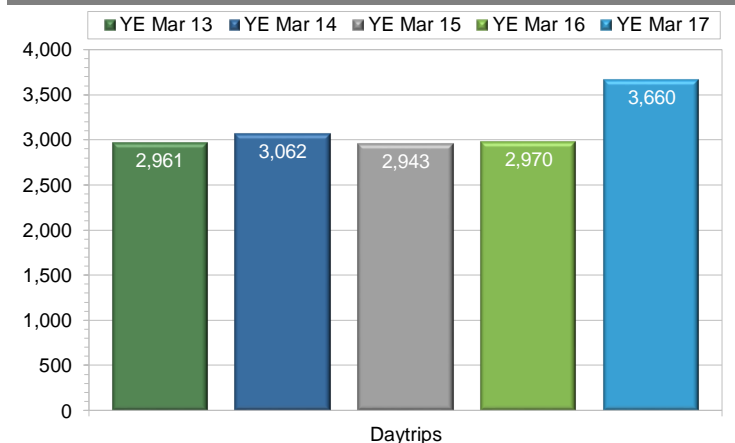
(4) Source: TRA's expenditure allocation method applied to IVS data for YE Mar 17.

Note: Percentage change figures provided in this report do not necessarily represent statistically significant change.

(3) Source: International Visitor Survey, YE Mar 17, TRA

Domestic Daytrip Travel (5)

Trips



Geelong and The Bellarine received nearly 3.7 million domestic daytrip visitors - up by 23.2% on YE Mar 16.

Market share

The region received 11.2% of daytrips to regional Victoria. Compared to YE Mar 16, the share was up by 1.4% pts.

Main purpose of trip

'Holiday' (50.2%) was the largest purpose for visitors to the region, followed by 'visiting friends and relatives' (29.7%) and 'business' (9.0%).

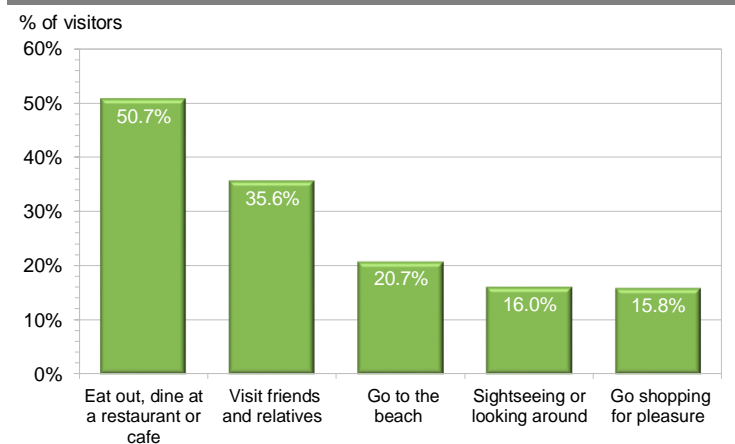
Age

'65 years and over' (20.3%) was the biggest age group of visitors to the region, followed by '35 to 44 years' (19.6%).

Transport

'Private vehicle or company car' (94.8%) was the most popular transport used by visitors to the region, followed by 'railway' (3.3%) and 'bus or coach' (1.0%).

Activities



'Eat out, dine at a restaurant or cafe' (50.7%) was the most popular activity undertaken by visitors to the region, followed by 'visit friends and relatives' (35.6%) and 'go to the beach' (20.7%).

Expenditure (6)

Domestic daytrip visitors spent \$291 million in the region. On average, visitors spent \$80 per trip to the region.

(6) Source: TRA's expenditure allocation method applied to NVS data for YE Mar 17.

(5) Source: National Visitor Survey, YE Mar 17, TRA